

Fusion Splicer Repair: Flat Rate Service vs. SumiCare™

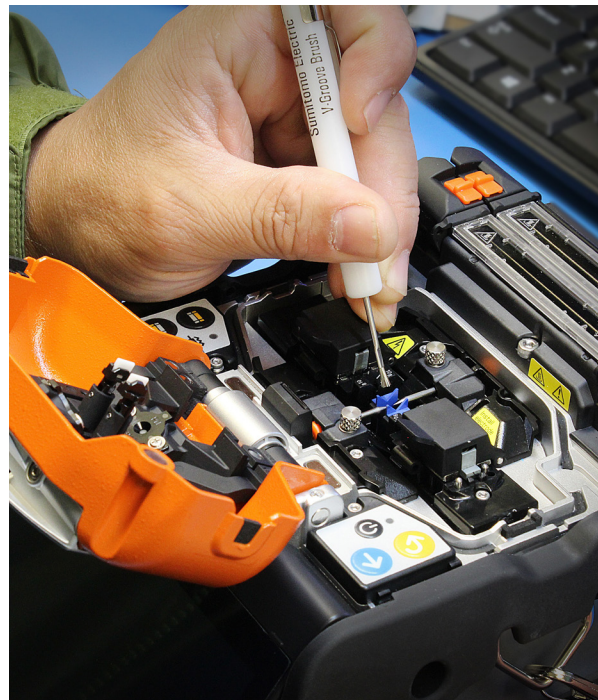
When purchasing a Sumitomo Electric fusion splicer, not only are you getting access to our industry-leading features inside of the machine, you're also receiving top of the line service and repair from our team located locally in the United States. To make the process of repairing your splicer even easier, SEL is introducing two new service plans: Flat Rate Service and SumiCare™.

FLAT RATE SERVICE OVERVIEW

- Simple and Clear Pricing for Repairs, Dependant on Splicer Model Type
- Covered Costs in Rate Include:
 - Select Repair Parts¹
 - Consumables²
 - Return Domestic Shipping
 - Inspection, Adjustments, and Calibration

SUMICARE™ OVERVIEW

- 2-Year Prepaid Service Contract with Added Benefits
- Discounts on Plans are Available if Premium Service is Purchased within One Year of Splicer Purchase
- Covered Costs in Plan Include:
 - Flat Rate Service
 - Repair Parts
 - Software Updates
 - Consumables³
 - Expedited Return Domestic Shipping
- Improved Turnaround- Time for Repairs
- Send in Machine Multiple Times Per Year (Up to 5)



ORDERING INFORMATION

FLAT RATE SERVICE	SUMICARE™	
	WITHIN ONE YEAR	AFTER ONE YEAR
TSM-CORE-STD	TSM-SUMICARE-CORE	TSM-SUMICARE-CORE-STD
TSM-CLAD-STD	TSM-SUMICARE-CLAD	TSM-SUMICARE-CLAD STD
TSM-MASS-STD	TSM-SUMICARE-MASS	TSM-SUMICARE-STD
TSM-ACC-STD	TSM-SUMICARE-ACC	TSM-SUMICARE-ACC-STD

¹ Does not apply to product failure or damage to equipment due to misuse, abuse, or mishandling, including but not limited to water damage.

² Unit must be sent in to Service Facility for replacment of consumables. Excluding batteries or missing standard components.

³ Unit must be sent in to Service Facility for replacement of consumables.

To learn more information visit www.SumitomoElectricLightwave.com